



KEY INFORMATION DOCUMENT

PURPOSE

This document provides you with key investor information about an investment product described herein. It is not marketing material. The information is required by law to help you understand the nature, risks, costs and fees, potential gains and losses of this product and to help you compare it with other products.

PRODUCT

Product name	FX Forward
Manufacturer of PRIIP (Packaged Retail and Insurance-based Investment Product):	JSC "Baltic International Bank", unified business identifier No 40003127883, LEI 213800U3Y2TMRMKLNE90
Contact details:	www.bib.eu ; Grēcinieku iela 6, Rīga, LV-1050; tel. (+371) 6700 0444
Competent authority:	The Financial and Capital Market Commission of the Republic of Latvia
This KID is accurate as at:	05.09.2018

WARNING!

You intend to purchase an investment product that is not categorised as a non-complex one and may therefore be difficult to understand.

WHAT IS THIS PRODUCT?

Type: FX FORWARD, an over-the-counter (OTC) deal

The nature of the deal: FX Forward is an agreement between two parties to exchange two designated currencies at an agreed-upon exchange rate, at a specific time in the future. Forward contracts are settled (the currency is actually delivered) not earlier than on the third banking day after the trade. Forward exchange rate is determined based on the following factors: the currency pair (the quotation of one currency against the other), the then-current exchange rate, expiry date of the contract, interest rate (in respect of each currency in the pair) of the interbank lending market and fluctuation of each of the currencies. Your profits depend on the volatility of the currency pair and the size of the open position in the respective currency position. The following example illustrates the terms of FX FORWARD. These are not the terms agreed upon between you and the manufacturer.

Precise terms are described in the confirmation of each individual transaction.

The illustrative terms are used in developing further execution scenarios and calculating the costs.

Base currency	EUR	Transaction conclusion date	28.12.2017
Transaction currency	USD	Market exchange rate (SPOT)	1,193
The amount	10 000	Value date	28.06.2018
		Pre-agreed final exchange rate	1,211

INTENDED RETAIL INVESTORS

The investors to whom the product is intended to be marketed vary on the basis of the underlying investment options. The product is designed for those retail clients who want to hedge themselves against unfavourable exchange rate fluctuations and potential losses

- are able to bear investment loss where the losses may exceed the original amount invested
- are able to bear the investment horizon of the product
- possess theoretical knowledge and experience in respect of financial markets and the product.

WHAT ARE THE RISKS AND WHAT COULD I GET IN RETURN?

The Summary Risk Indicator (SRI)

1	2	3	4	5	6	7
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Lower risk

Higher risk



The risk indicator assumes you keep the product for 6 (six) months. The actual risk can vary significantly if you cash in at an early stage. It is quite possible that the prematurely cashed in sum turns out to be less than originally invested amount. You may not be able to cash in your money prematurely.



The SRI is a guide to the level of risk of this product compared to other products. It shows how likely it is that the product will lose money because of to a large-extent on currency developments (money market fluctuations) or because Bank, as the product manufacturer, will not be able to pay the money back to the investor. The risk of the product is represented on a scale of 1 to 7. We have classified this product as 7 out of 7 which points to a very high risk category. The SRI shows that the probability of loss is very high.

You should take into consideration the existence of currency risk. As you will receive payouts denominated in other currency, your final return ratios depend on the exchange rates of the both currencies. Previously discussed ratio has not taken account of currency risk.

Under certain circumstances, you may need to make additional payments to cover losses. The total amount of your potential losses can substantially exceed the original amount invested.

This product does not include any protection from future market performance so you can lose some or all of your investments. If JSC „Baltic International Bank” is unable to pay out, you can lose all invested capital. In addition to the original amount invested, you may need to make new investment-specific payments, and the total amount of your losses can therefore significantly exceed the original amount invested.

Other material risks: risk of interest rates that are not beneficial for the investor or the risk of volatile exchange rates, default risk (the risk that the counterparties to the transaction fail to discharge their obligations), market price risk, stop-out risk, liquidity risk, systems-specific risk, country risk, regulatory/legislative risk, tax risk, litigation risk, model risk, counterparty risk (also known as ‘default risk’), risk of OTC trading, issuer risk, and others. Information about the risks is available on Bank’s website <https://www.bib.eu/uploads/2017/02/Finansu-instrumentu-risku-raksturojums-09.12.2014-ENG.pdf>.

THE PERFORMANCE SCENARIOS

Amount invested	EUR 10 000	
Scenarios (the maximum holding period)	6 months	
Stress scenario (What you might get back after costs)	EUR	7539.05
Average return per half-year		-24.61%
Unfavourable scenario (What you might get back after costs)	EUR	9462.45
Average return per half-year		-5.38%
Moderate scenario (What you might get back after costs)	EUR	9611.45
Average return per half-year		-3.89%
Favourable scenario (What you might get back after costs)	EUR	9808.45
Average return per half-year		-1.92%

This Table shows the money you could get back over the next 6 (six) months under different scenarios, assuming that you invest EUR 10 000. The scenarios shown illustrate how your investment could perform. You can compare them with the scenarios of other products. The scenarios presented are an estimate of future performance based on evidence from the past on how the value of this investment varies, and are not an exact indicator. What you get will vary depending on how the market performs and how long you hold the respective investment/ product.

WHAT HAPPENS IF JOINT STOCK COMPANY „BALTIC INTERNATIONAL BANK” IS UNABLE TO PAY OUT?

Your investments are exposed to default risk. Default risk is the event in which JSC „Baltic International Bank” can be unable to discharge its obligations with respect to the product (e.g. in circumstances such as Bank’s insolvency or Bank’s adherence to the relevant administrative order). The holders of this product do not enjoy regulatory protection under the Deposit Guarantee Act [*Noguldījumu garantiju likums*] of the Republic of Latvia. If the issuer / product manufacturer is unable to make payouts, then you will not receive any payments in connection with this product from JSC „Baltic International Bank”.

WHAT ARE THE COSTS?

The Reduction in Yield (RIY) shows what impact the total costs you pay will have on the investment return you might get. The total costs take into account one-off, ongoing and incidental costs.

The amounts shown here are the cumulative costs of the product itself, for three different holding periods. They include potential early exit penalties. The figures assume you invest EUR 10 000. The figures are estimates and may change in the future.

Cost Over Time

The person selling you or advising you about this product may charge you other costs. If so, this person will provide you with information about these costs, and show you the impact that all costs will have on your investment over time. The costs are shown both in monetary terms and as a Reduction in Yield (RIY).



Investments (EUR 10 000)	If you cash in after 1 year	If you cash in after 6 months	If you cash in [at the end of the recommended holding period]
Total costs	Not applicable	EUR 90	The costs are shown below
Impact on return (RIY) per year	Not applicable		0.9 %

Composition of costs

The costs to retail investors vary on the basis of the underlying investment option.

The Table below shows the impact on return (RIY) per year and contains the following information:

- the impact each year of the different types of costs on the investment return you might get at the end of the recommended holding period,
- the meaning of the different cost categories.

One-off costs	Entry costs (incl. spread)	The impact of the costs you pay when entering your investment, i.e. the costs which are embedded in the price and which include the product distribution costs. Spread is the difference between bid and ask prices (the bid-ask spread is essentially the difference between the highest price that a buyer is willing to pay for an asset and the lowest price that a seller is willing to accept to sell it). As a variable spread is used and it depends on a number of factors, such as (including but not limited to) liquidity and volatility indicators, transaction time and volume.
	Exit costs	The impact of the costs of exiting your investment when it matures: 0%
Ongoing costs	TOM/NEXT swap points (forward price)	TOM/NEXT <i>swap points</i> (forward price) are formed on the basis of the price offered to Bank by other counterparty banks in OTC market, plus/minus Bank's surcharge (0.2-0.5 pips); a pip is the smallest unit of price movement for any currency pair. Pip value per lot equals 1 pip (0.0001 for most currency pairs, or 0.01 if the JPY is the counter currency (e.g. USD-JPY).
	Other ongoing costs	The impact of the costs that we charge each year for managing your investments (investment management fees): 0%

HOW LONG SHOULD I HOLD IT AND CAN I TAKE MONEY OUT EARLY?**Recommended holding period**

You are obligated to hold the product until the respective settlement date as specified in the transaction terms.

As far as disinvestments prior to maturity is concerned, your disinvestment possibilities will be either limited or disinvestment will be impossible. You will be charged a substantial additional fee for disinvesting during the life of the product. The product envisages the conclusion of long-term transactions. Under normal circumstances, the product does not envisage the possibility to disinvest prior to maturity. Premature disinvestment is possible if other related agreement/contract is terminated or at sole discretion of JSC „Baltic International Bank“. If you disinvest prematurely, you may be required to a premature exit fee. The amount of the fee depends on specific market conditions. Potentially, you may incur substantial losses or you may gain profit.

HOW CAN I COMPLAIN?

To lodge your oral or written complaint about the product or the conduct of JSC „Baltic International Bank“, you can:

- call your private banker or call by phone number (+371) 6700 0444;
- visit Bank (Kalēju ielā 43 or Bank's head office at Grēcinieku ielā 6);
- send a registered letter;
- email your complaint at sudzibas@bib.eu or fax it at (+371) 6700 0555.

Information about how to lodge complaints is available on our website <https://www.bib.eu/en/client-complaints-proposals>.

OTHER RELEVANT INFORMATION

Investment services, including investments in financial instruments such as FOREX FORWARD, are associated with risks described in Bank's document titled „Description of Financial Instruments and Inherent Risks“ available on our website <https://www.bib.eu/en/documents>.